



Highlights Market Group Digital Security and Trust

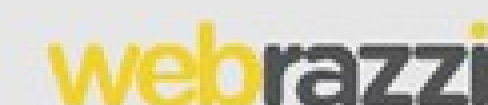
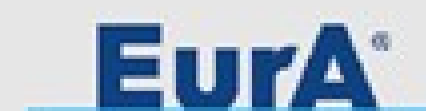
Updated 21.03.2024

European
Innovation
Council



Funded by
the European Union

Partners:





Mikko Suonenlahti
President
Group's Mentors

Goals

The goals of the Group's Mentors are clear: assist the 12 Company Members over the next 2 years to develop their:

1. **Investments**
2. **Sales & Partnerships**
3. **Leadership**
4. **Visibility & Recognition**

Overview

The 12 Company Members start their scaling journey from a solid base:

- **€203 million** of investment already raised or **an average of €16.9 million** per Company
- **4 companies** out of 12 from **Southern or Eastern Europe**, showing Europe's geographic diversity

4-12. Market Group

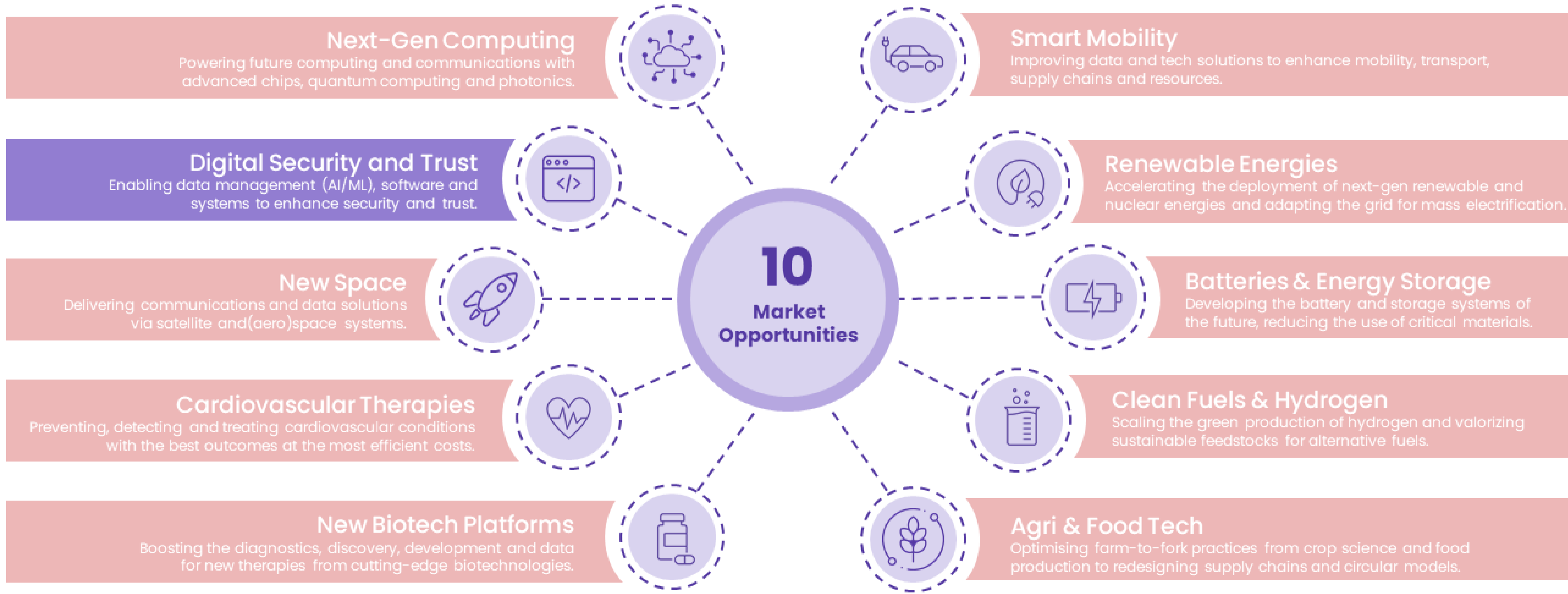


12-14. 4 Market Groups

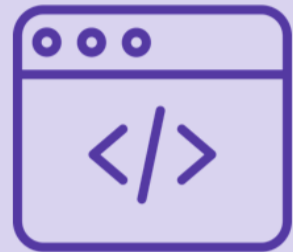


14-21. Scaling Club





Enabling data management (AI/ML), software and systems to enhance security and trust.



Why it matters

The global annual cost of cybercrime is 5.5 trillion euros. Enhancing data management, AI/ML software and data systems security is essential for safeguarding sensitive information and fostering trust in digital technologies.*

Main challenges

- Driving security and trust across the digital economy.
- Helping scale-ups to become global tech champions in the digital sector.

* [EU Cybersecurity_policy,_EU,_2022](#)

Key technologies

- Artificial intelligence and Machine Learning
- Cybersecurity
- Big data
- Internet of Things (IoT)

Market actors

- Financial sector
- Healthcare providers
- Pharmaceutical companies
- Consumer goods
- Professional and public services
- Energy & Manufacturing
- IT & Telecom

HADRIAN

 **Probely**

 **QUINTELLIGENCE**

salv

 **sekoia**

 **SettleMint**

sherpa.ai

 **ThreatMark**


TILKAL

UMNAI


VAULTSPEED

XXII

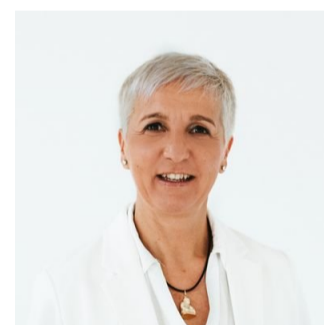
Market Group: **Digital Security & Trust**



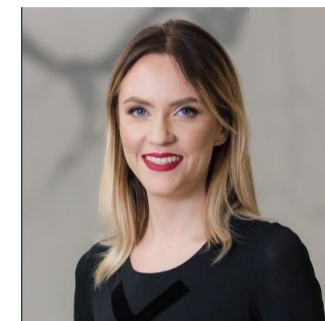
Mikko Suonenlahti



Daniel Kahn



Lola Rebollo



Ada Jonuse



Ewa Chronowska



Mihai Sfintescu



Alexander Banz



Francois-Xavier Meyer



Nikki Foster Le-Grys



Anna Maj

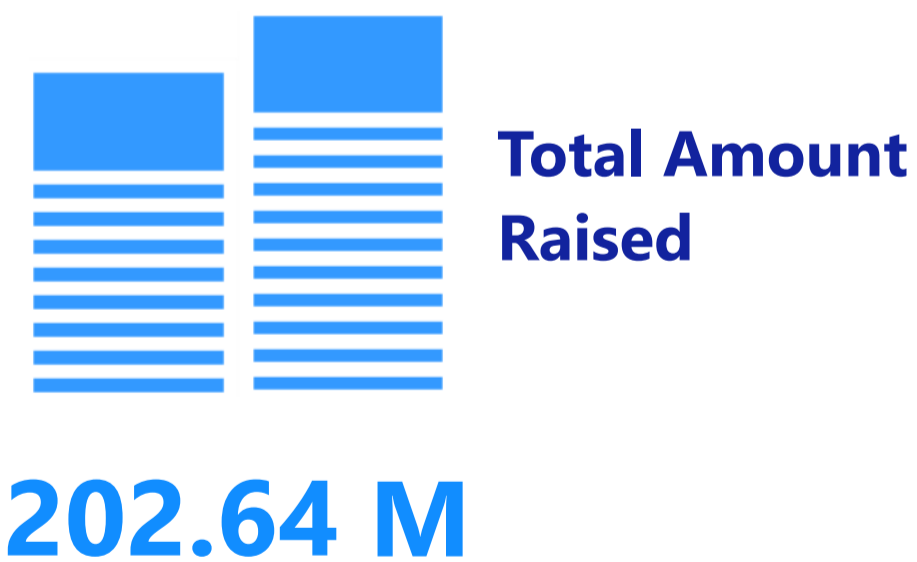
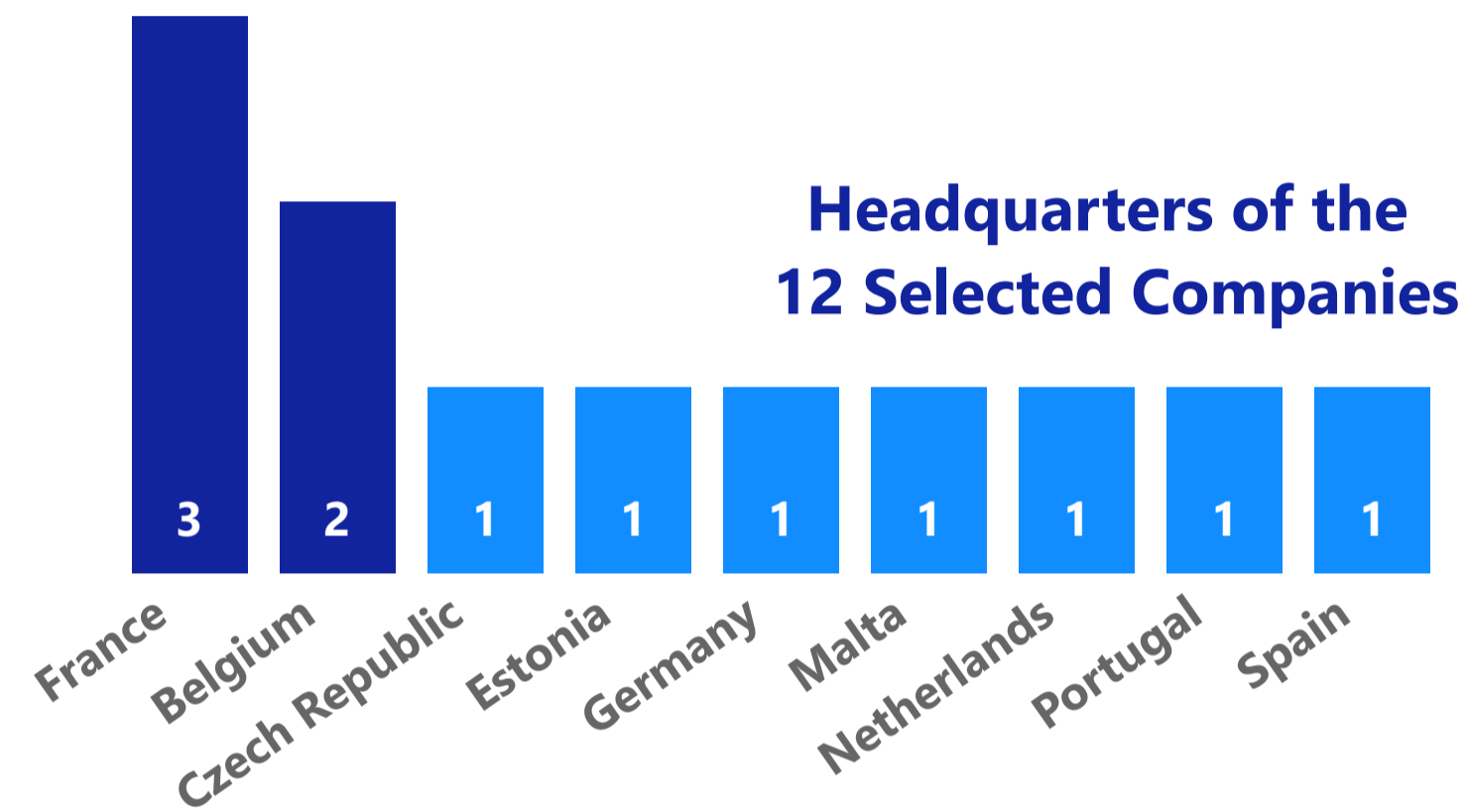


Lajla Aganovic



**Victoria Hernandez
Valcarcel**





Data as of 21 March 2024

www.eicscalingclub.eu

Disclaimer:

The data provided here originates from Dealroom.

European
Innovation
Council

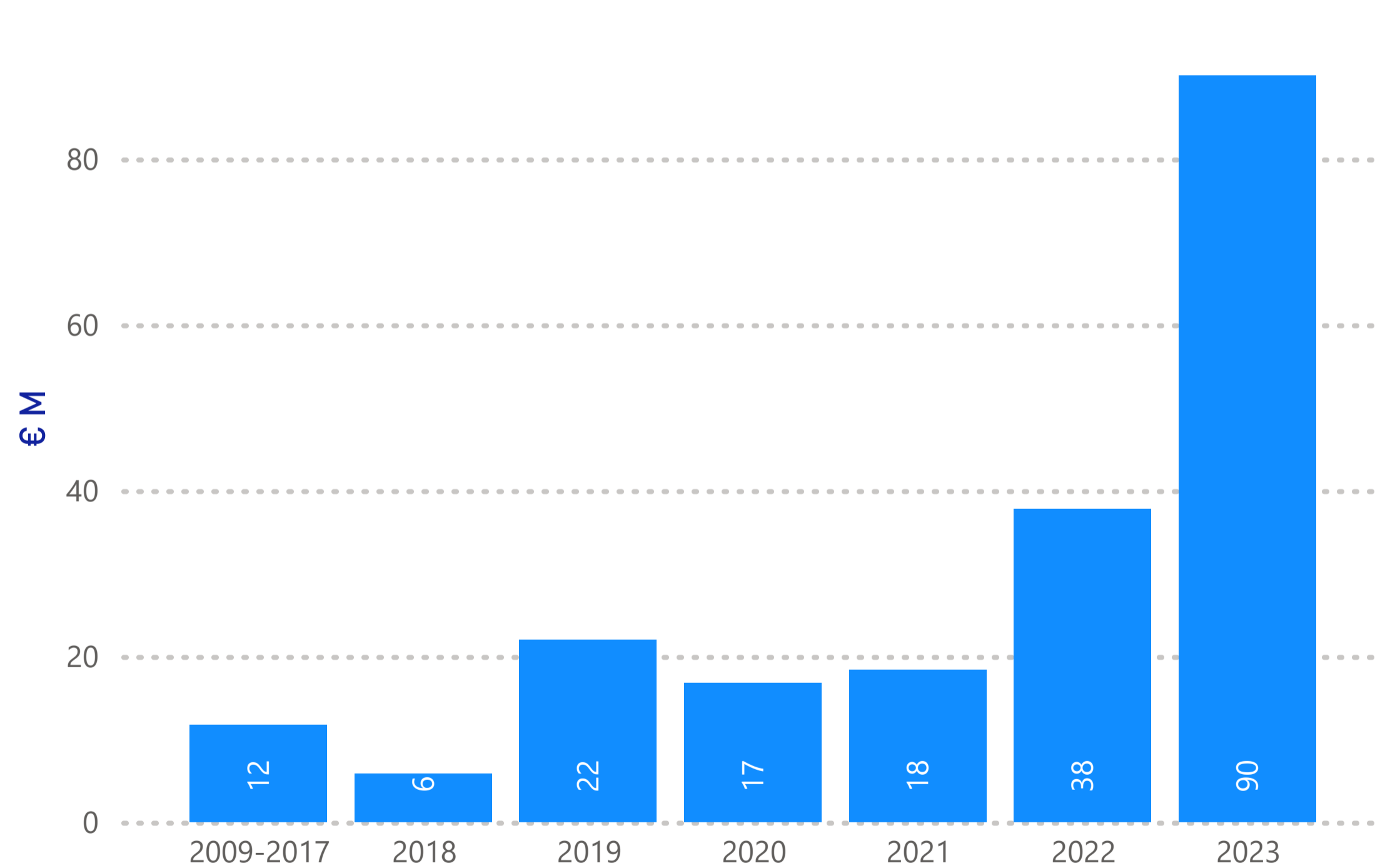


Funded by
the European Union

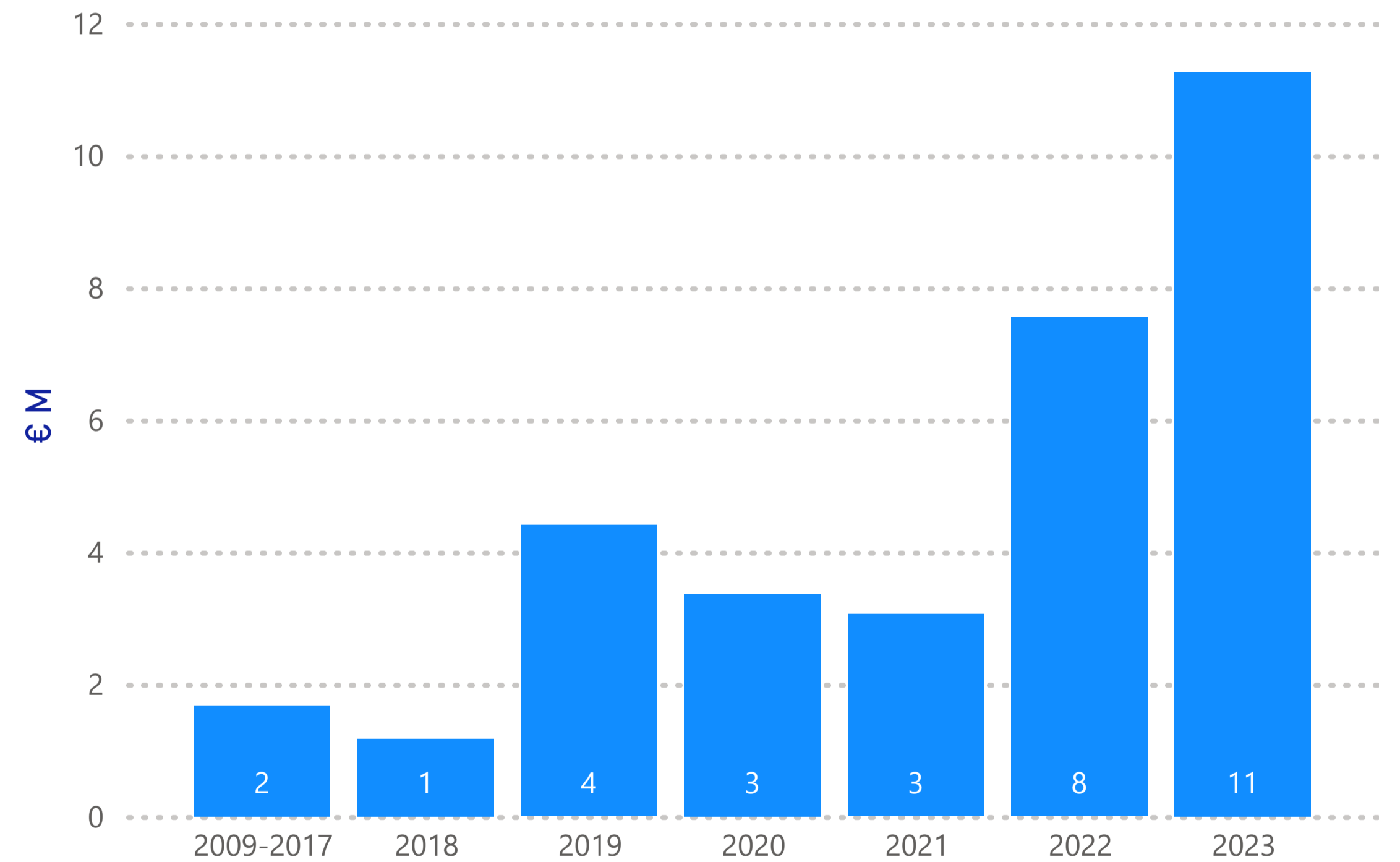
Investments Raised to date

Market Group: **Digital Security & Trust**

Amount Raised (in € M)



Average Round (in € M)



Investors



Corporates



Agencies & Gov.



Disclaimer:

Stakeholders seen on this slide have given consent for use of their logos.
For the full list of Stakeholders kindly contact your Group Manager

Minimum Criteria

- 1. Total Previous Funding** : Min € 7.5 million or Min € 5.0 million in Horizon Europe widening countries and Associated Countries equivalent of R&I performance
- 2. Latest round of Funding** after 1st Jan **2019**
- 3. Headquartered** EU27 + Horizon Europe Associated countries
- 4. Within the Scope** of 1 of 10 Market Opportunities



Review Criteria

- 1. Management** Experience
 2. Product / **Technology** Merit
 3. Go to **Market**/Strategy
 4. **Competitive** Position
 5. **Investment** potential
 6. **Presentation** Quality
- Important to consider**
7. **Women** in Management



Selection

Steps

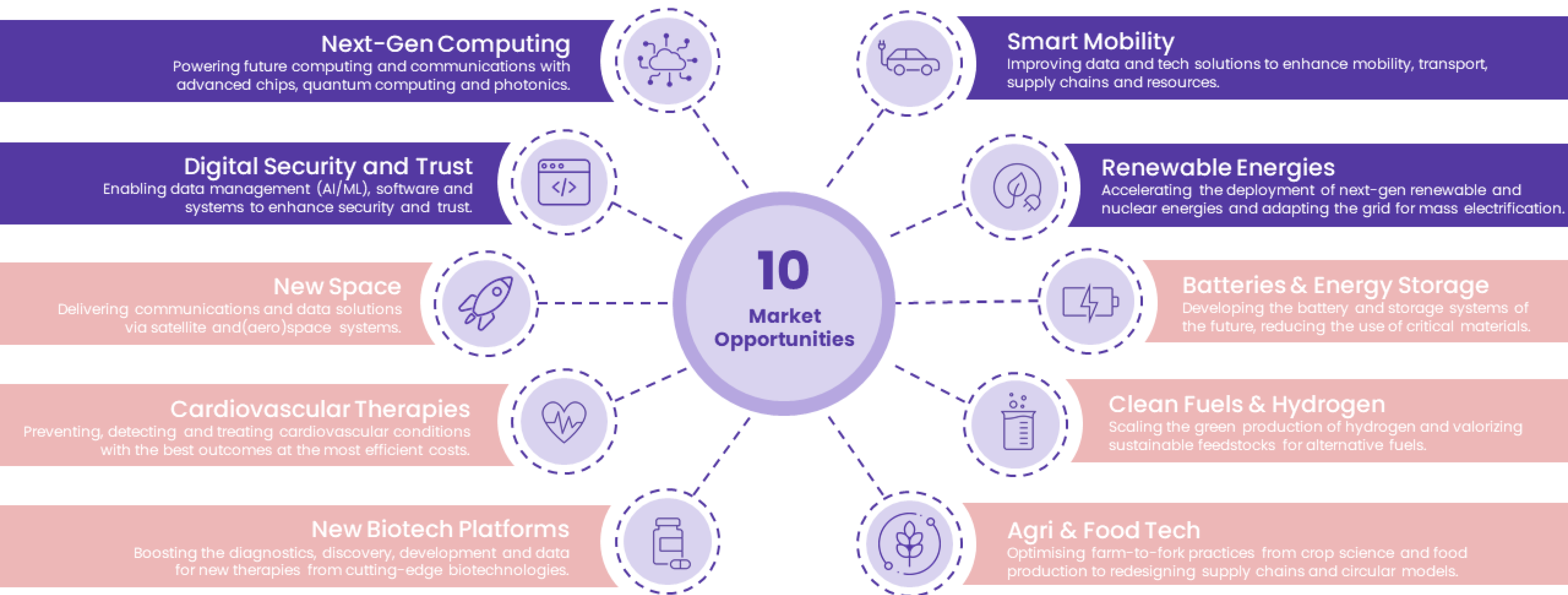
- A. Reviews by investor and corporate Stakeholder Members on Criteria
- B. Collective call to review the ranking by all Group Stakeholder Members

Composition

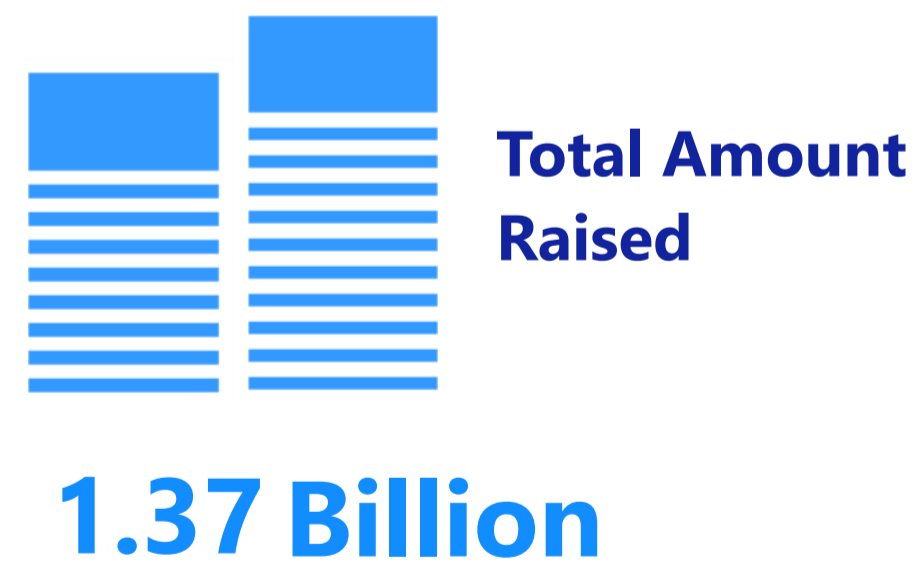
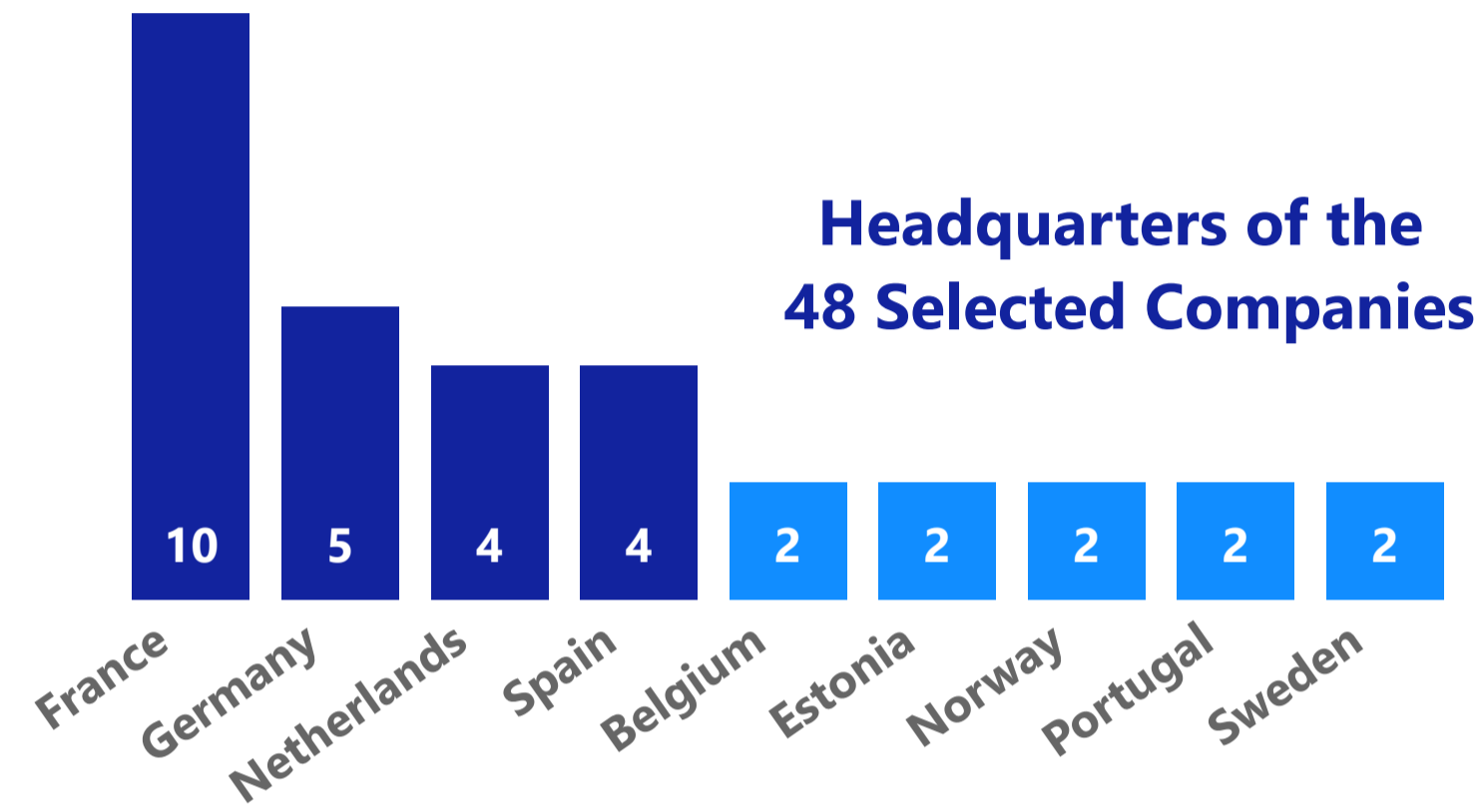
 Group of 12

- Min. 50% EIC companies
- Min. 2 companies from CEE
- Min. 2 companies from SE





4 Market Groups = 48 Member Companies





About the EIC Scaling Club

European deep tech scale-ups have the potential to make a massive positive impact on the world.

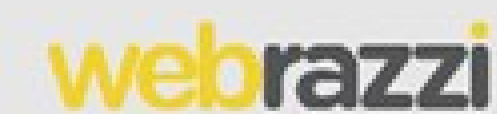
United, we can turn that into a reality.

European
Innovation
Council



Funded by
the European Union

Partners:

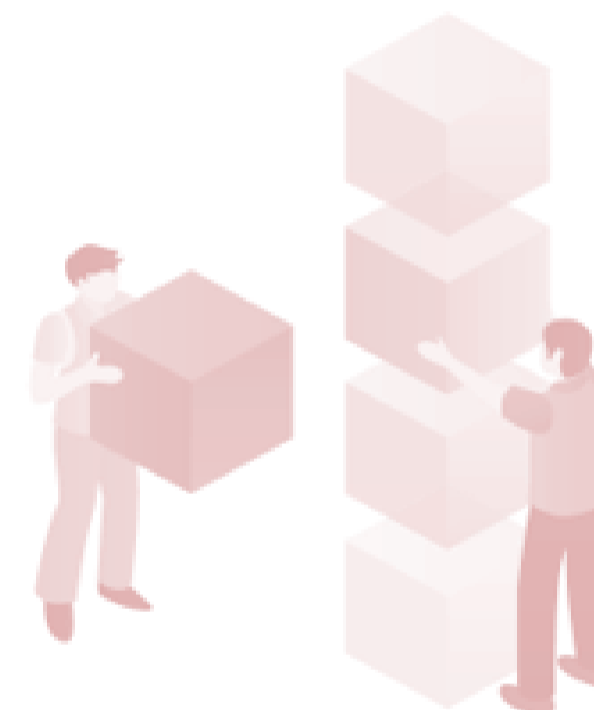


We are on a mission to boost and showcase Europe's deep tech excellence



100

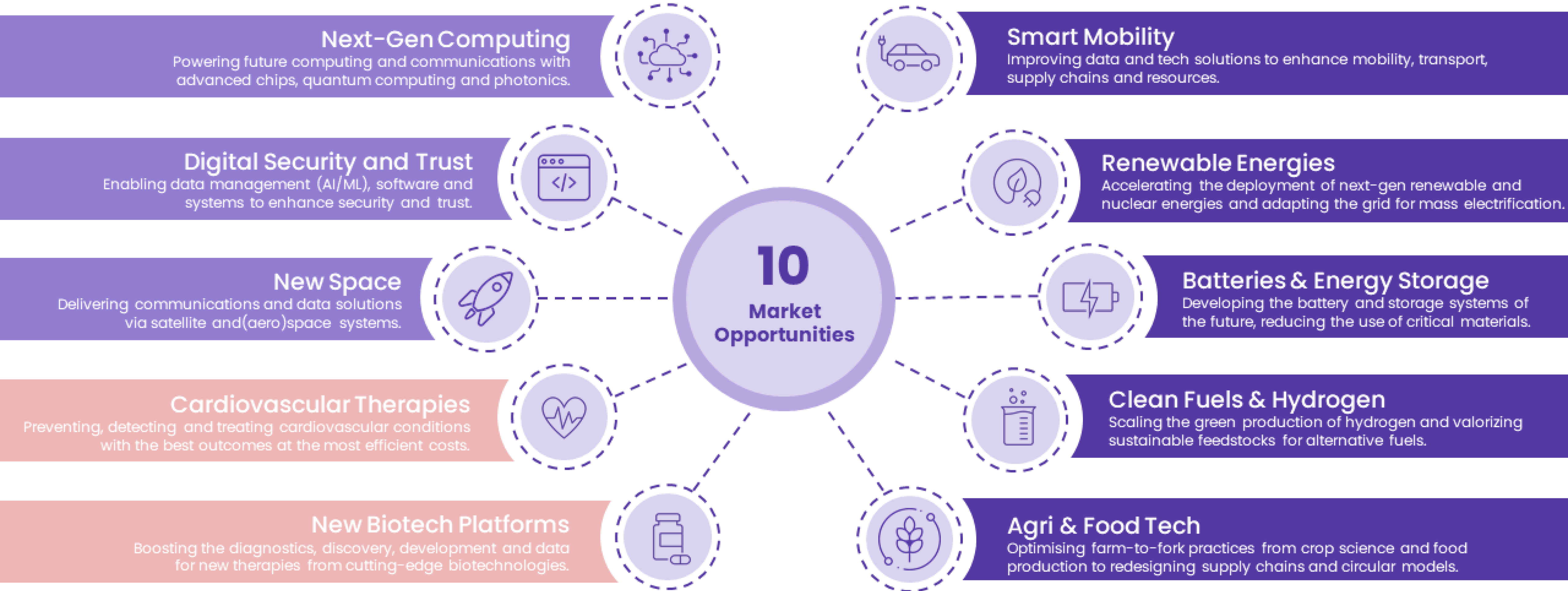
Select deep tech companies



€1 B

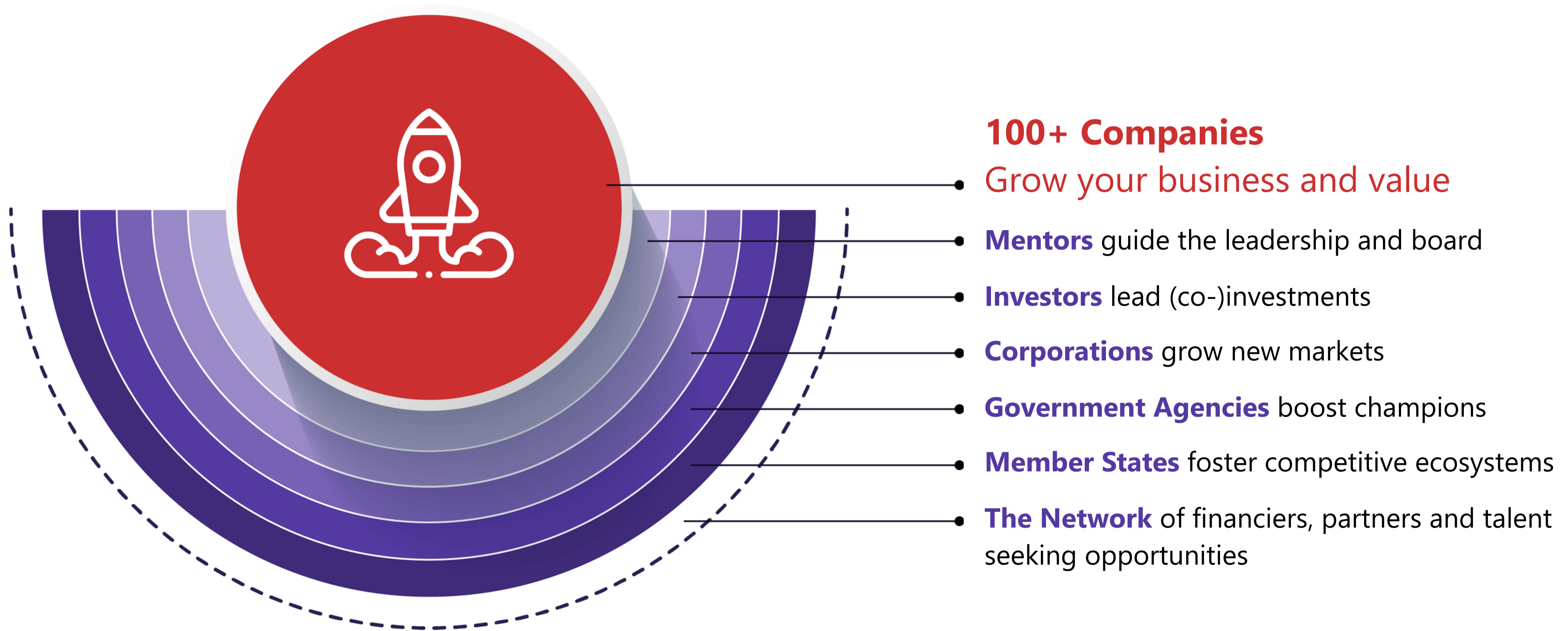
Growing their valuations beyond

“ **Building world-class businesses** with deep solutions for **global challenges** ”



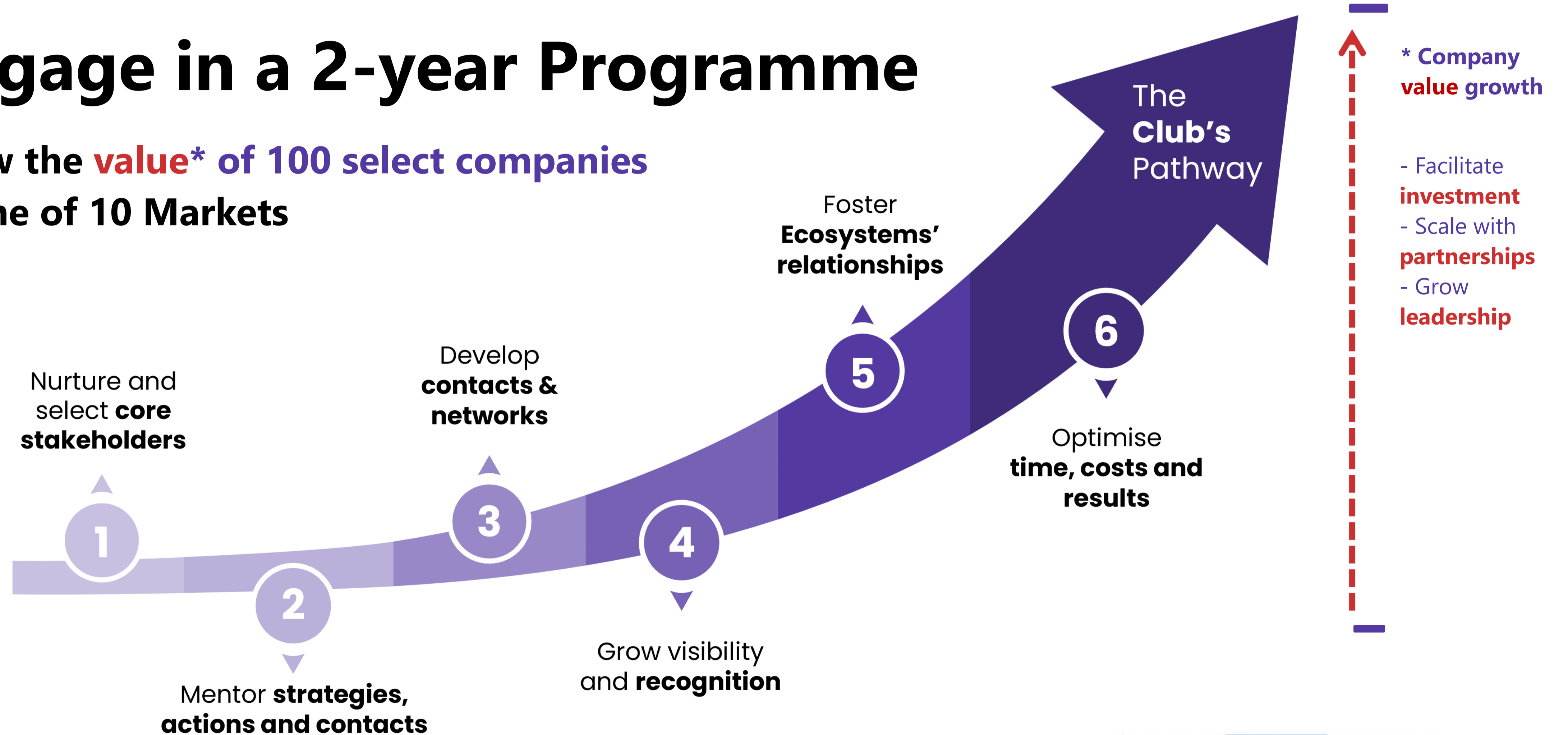
Legend: ● Digital-related markets ● Health-related markets ● Climate-related markets

Collaborate to grow value



Engage in a 2-year Programme

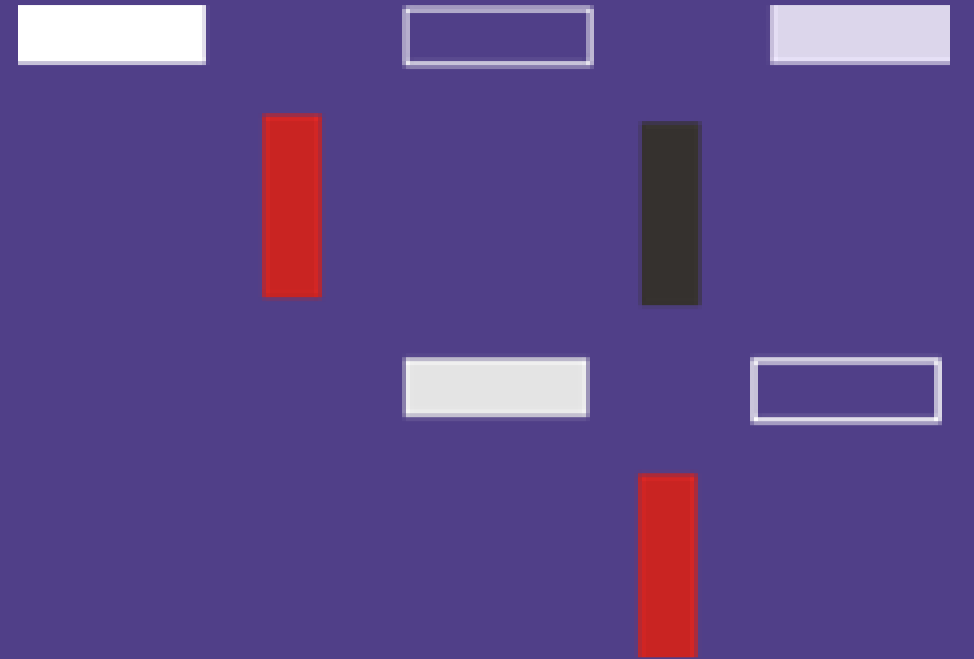
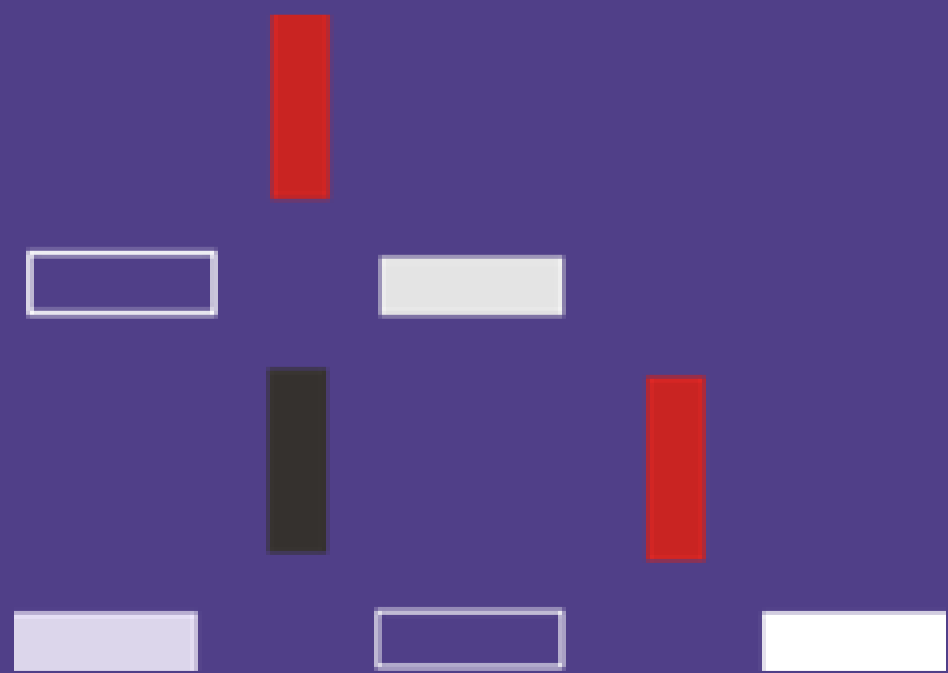
Grow the **value*** of 100 select companies
in one of 10 Markets



BACKING
VISIONARY
ENTREPRENEURS

eic.ec.europa.eu

European
Innovation
Council



EIC Scaling Club

Follow us!



European
Innovation
Council



Funded by
the European Union

Partners:

