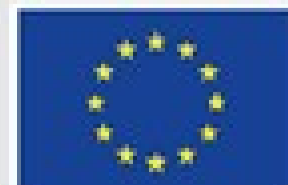




Highlights Market Group Smart Mobility

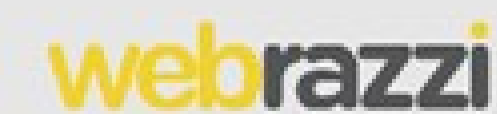
Updated 21.03.2024

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the European Union

Partners:





Yann Marteil
Group President

Goals

The goals of the Group's Mentors are clear: assist the 12 Company Members over the next 2 years to develop their:

1. **Investments**
2. **Sales & Partnerships**
3. **Leadership**
4. **Visibility & Recognition**

Overview

The 12 Company Members start their scaling journey from a solid base:

- **€482 million** of investment already raised or **an average of €40.2 million** per Company
- **3 companies** out of 12 from **Southern or Eastern Europe**, showing Europe's geographic diversity

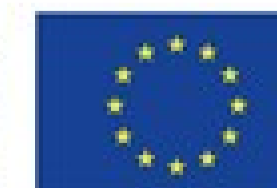
4-12. Market Group

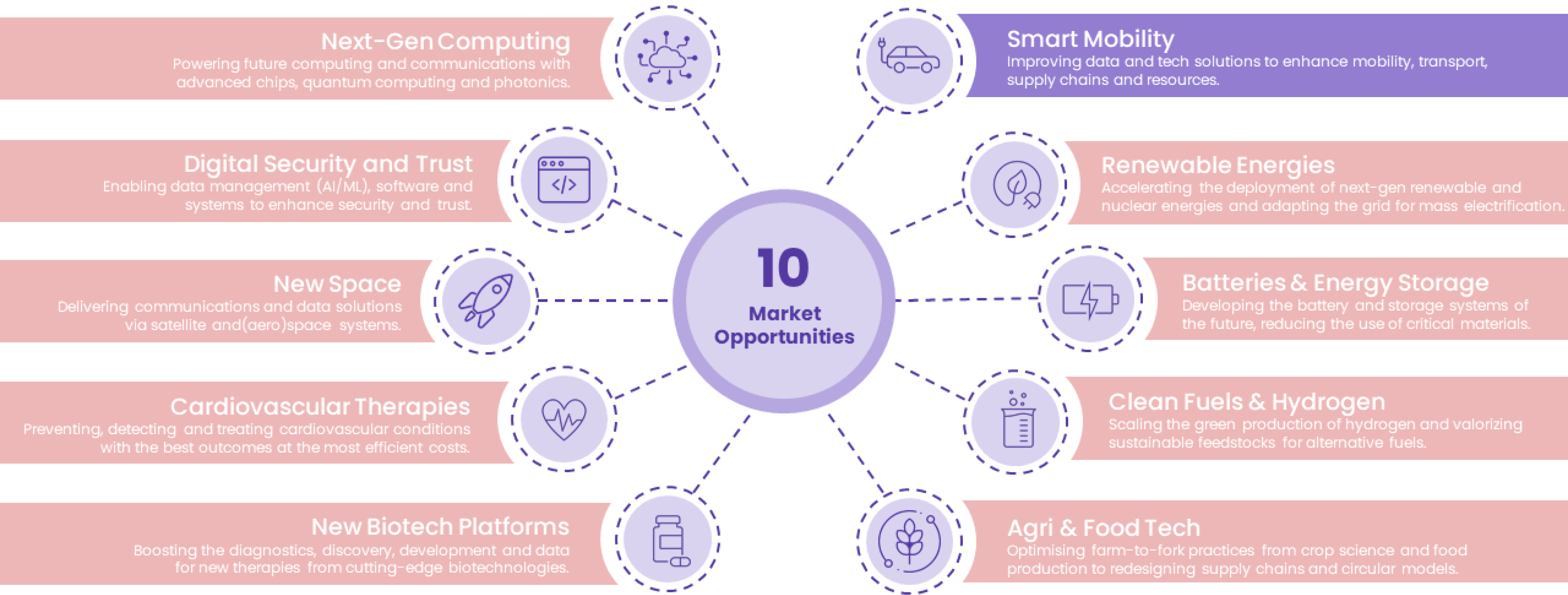


12-14. 4 Market Groups



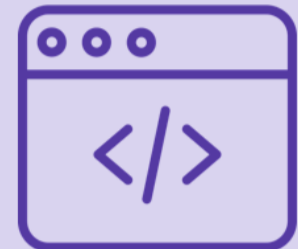
14-21. Scaling Club





Market Group: **Smart Mobility**

Improving data and tech solutions to enhance mobility, transport, supply chains and resources.



Why it matters

A 90% reduction in transport-related greenhouse gas emissions by 2050 is targeted by the EU, an industry employing over 10 million people and critical to European businesses and global supply chains.*

Main challenges

- Integrating digital and smart solutions in the mobility industry.
- Achieving a more sustainable mobility sector.

* [Transport and the Green Deal, European Commission](#)

 **Eaze**

 **DRONAMICS**

 **Easelink**

 **elaphe**
Propulsion Technologies

 **KONUX**

 **MANNA**

 **SHIPPEO**

 **tallano**
technologies

 **TERAKI**

 **Transmetrics**

 **VAY**

 **VIANOVA**

Market Group: **Smart Mobility**



Anne Lebreton-Wolf



Mika Rytönen



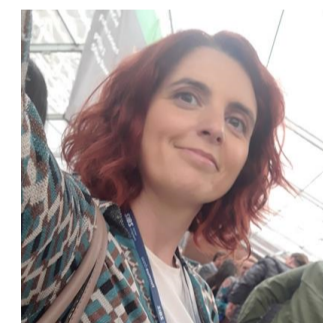
Rubina Singh



Francois Baudu



Milen Ivanov



Sonia Ferreira



Lauren Cook



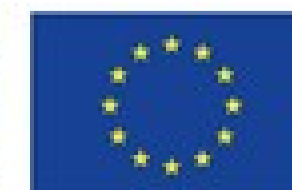
Nina Alastruey



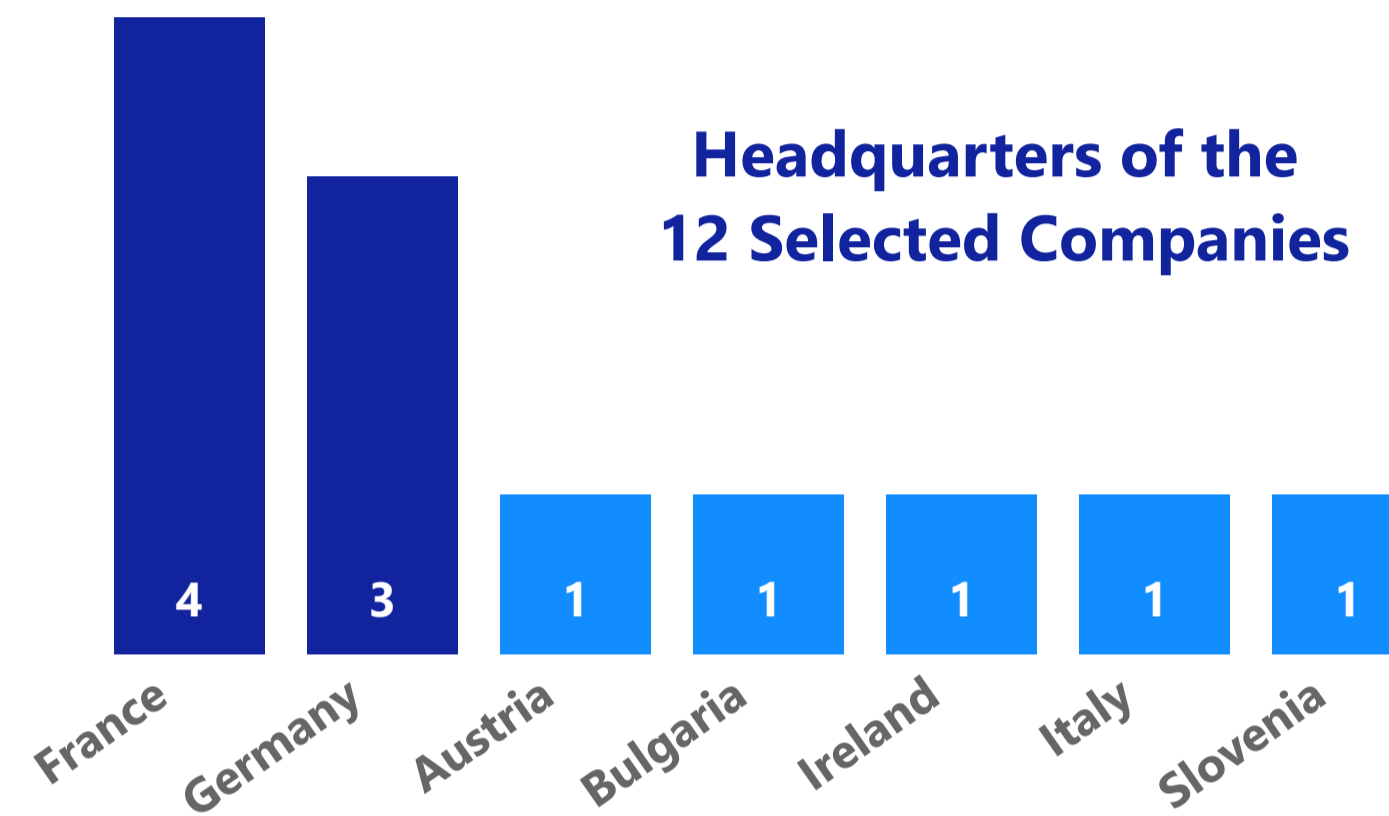
Luisa Munaretto



Patrick Van Egmond




12 Number of Selected Companies



145 Active Investors

Total Amount Raised



482.45 M

Average Raised per Company



40.2 M

Average Raised per Round

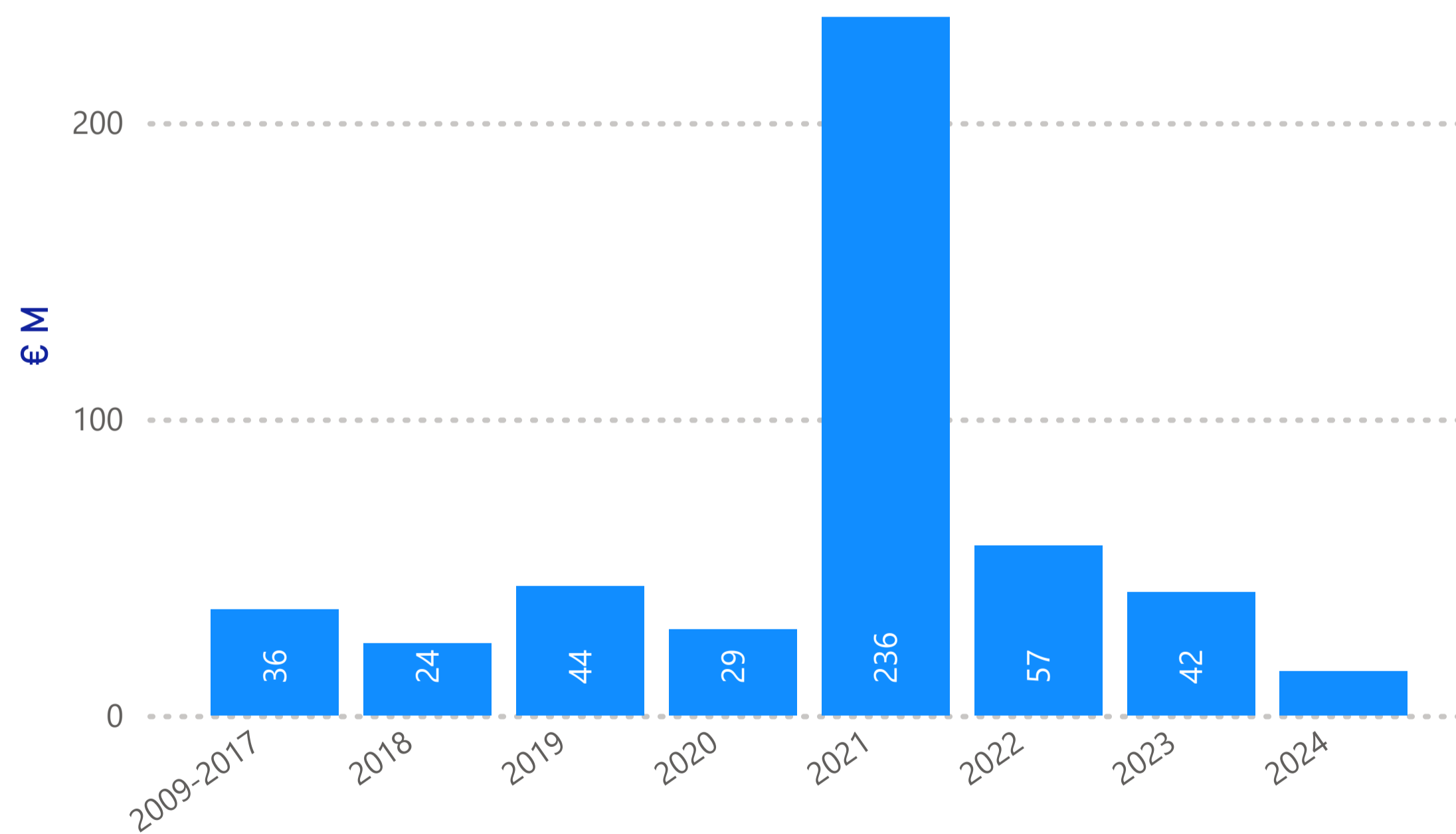


8.6 M

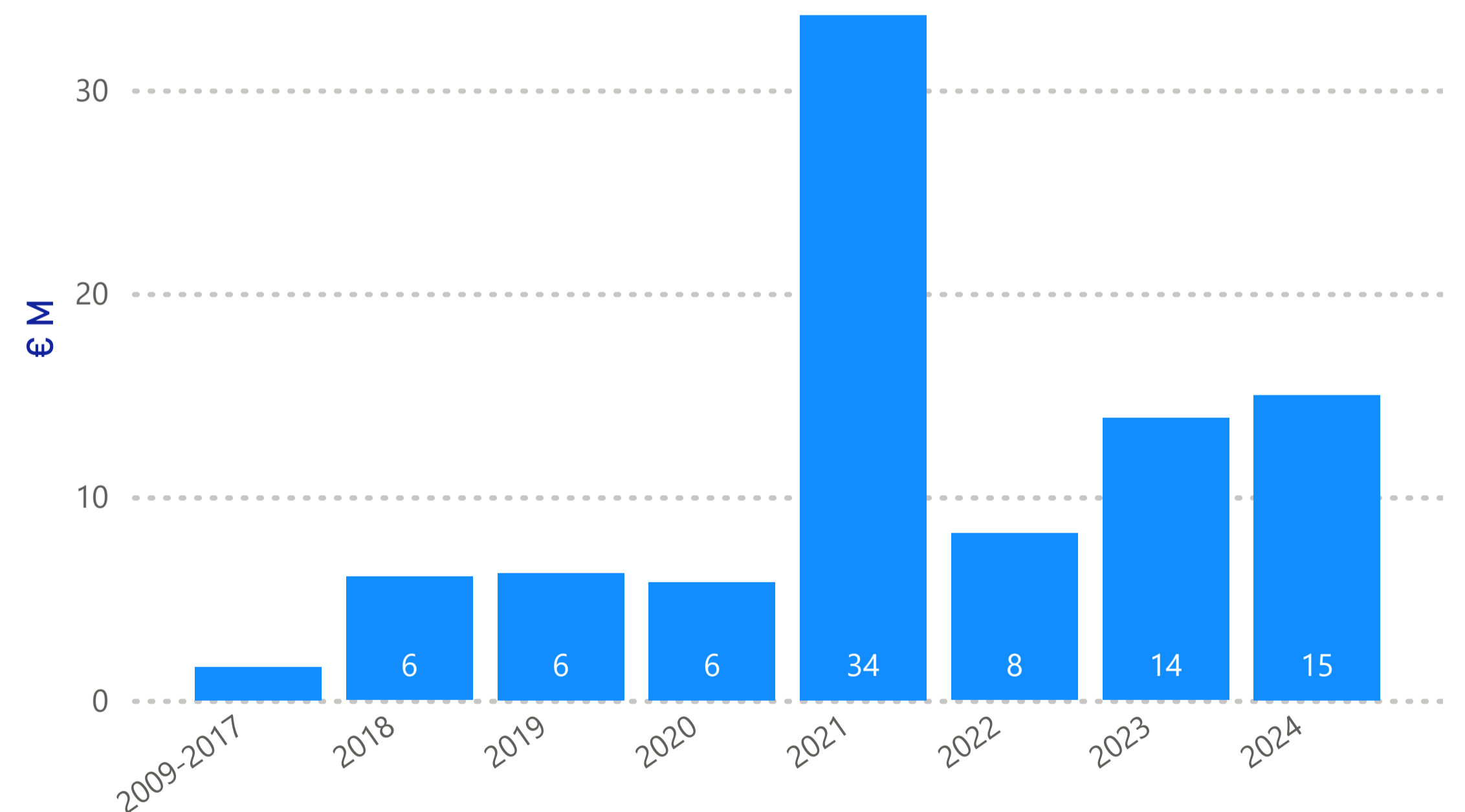
Investments Raised to date

Market Group: **Smart Mobility**

Amount Raised (in € M)



Average Round (in € M)



Investors



Corporates



Agencies & Gov.



Disclaimer:

Stakeholders seen on this slide have given consent for use of their logos.
For the full list of Stakeholders kindly contact your Group Manager



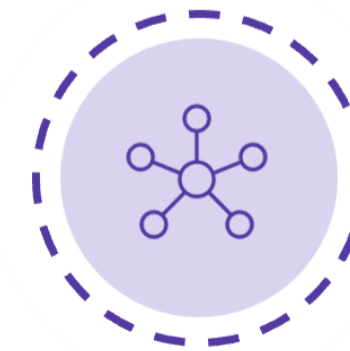
Minimum Criteria

- 1. Total Previous Funding** : Min € 7.5 million or Min € 5.0 million in Horizon Europe widening countries and Associated Countries equivalent of R&I performance
- 2. Latest round of Funding** after 1st Jan **2019**
- 3. Headquartered** EU27 + Horizon Europe Associated countries
- 4. Within the Scope** of 1 of 10 Market Opportunities



Review Criteria

- 1. Management** Experience
 2. Product / **Technology** Merit
 3. Go to **Market**/Strategy
 4. **Competitive** Position
 5. **Investment** potential
 6. **Presentation** Quality
- Important to consider**
7. **Women** in Management



Selection

Steps

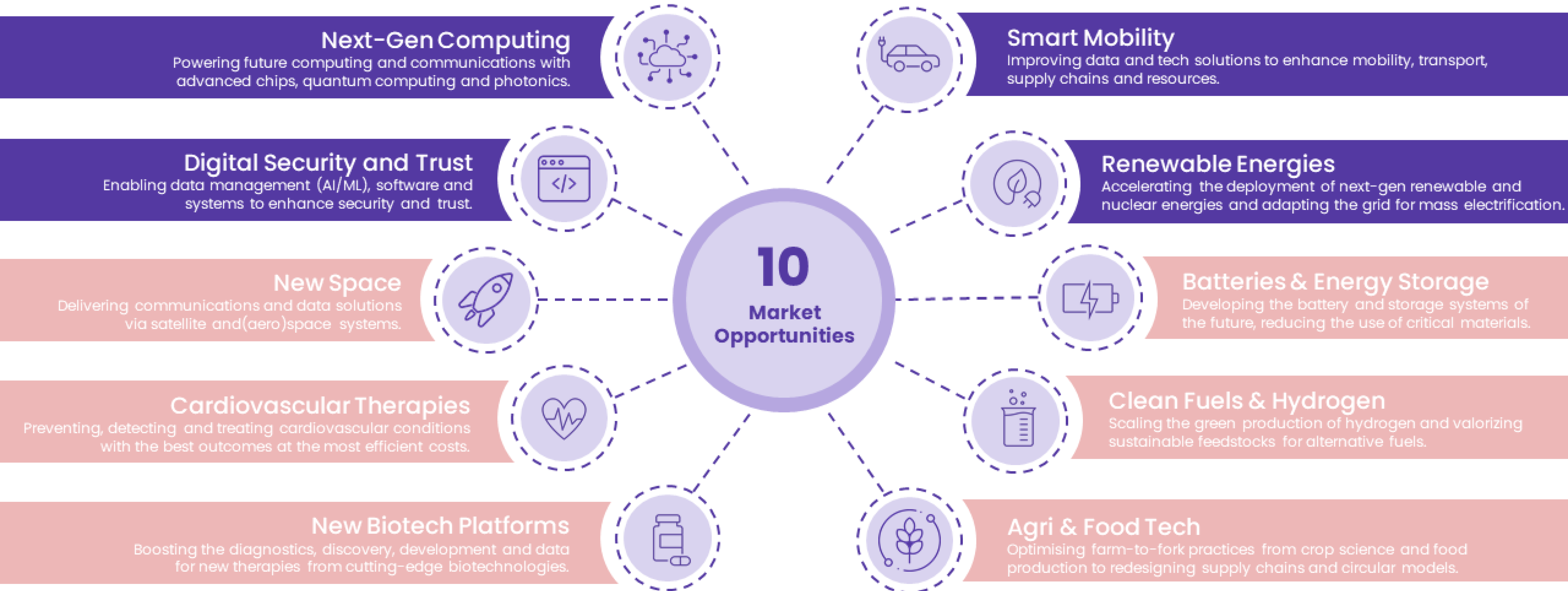
- A. Reviews by investor and corporate Stakeholder Members on Criteria
- B. Collective call to review the ranking by all Group Stakeholder Members

Composition

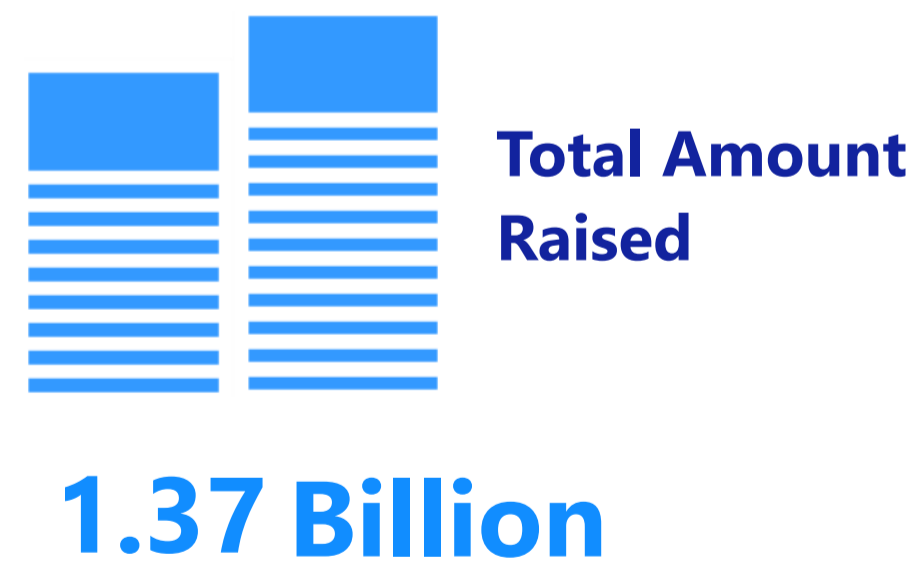
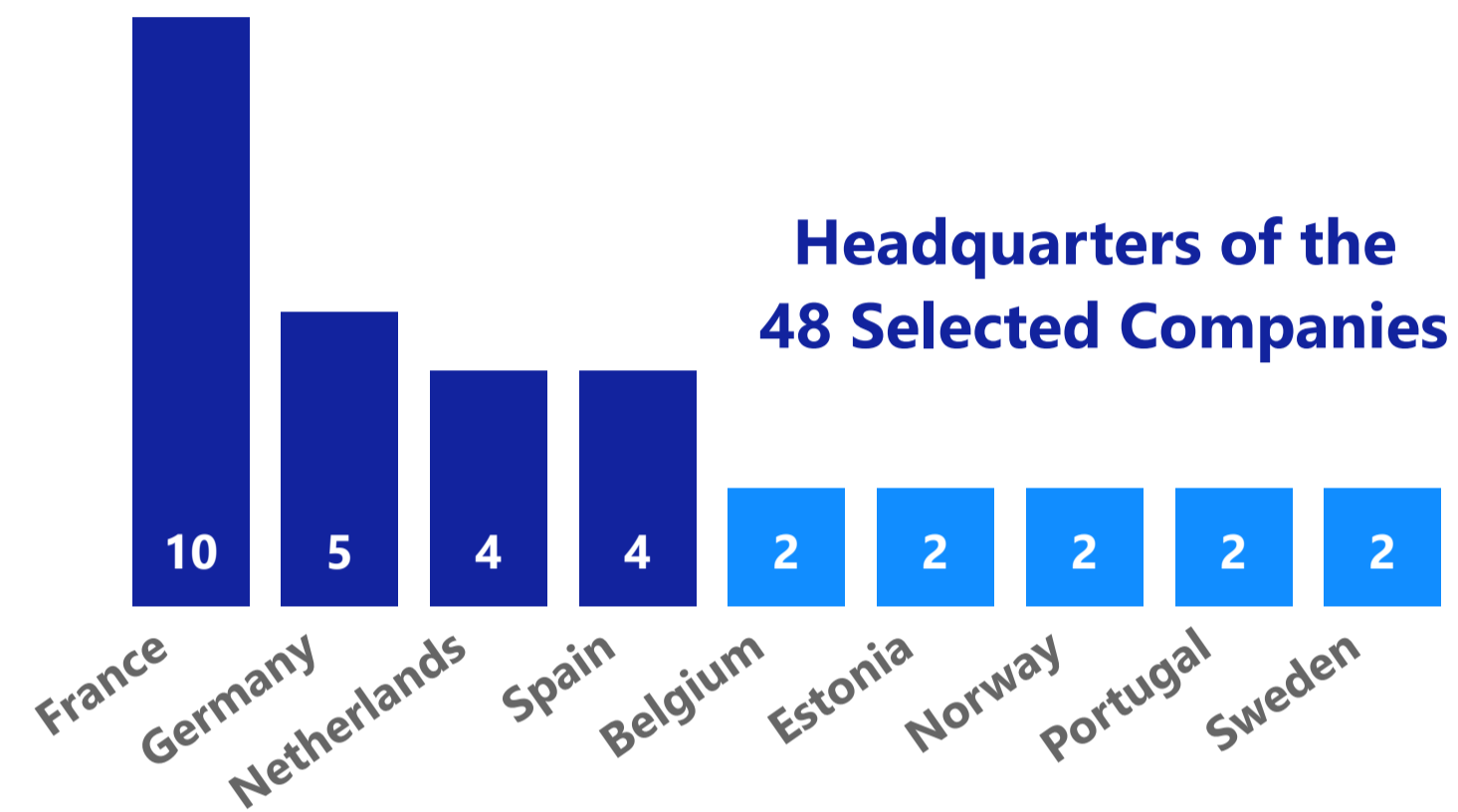
 Group of 12

- Min. 50% EIC companies
- Min. 2 companies from CEE
- Min. 2 companies from SE





4 Market Groups = 48 Member Companies



Data as of 21 March 2024

www.eicscalingclub.eu

Disclaimer:

The data provided here originates from Dealroom.

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the European Union

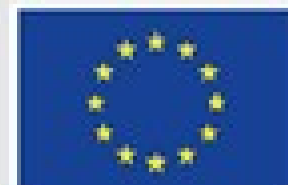


About the EIC Scaling Club

European deep tech scale-ups have the potential to make a massive positive impact on the world.

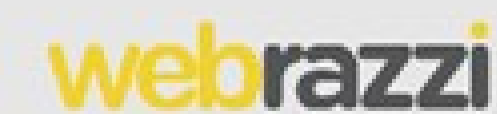
United, we can turn that into a reality.

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Partners:

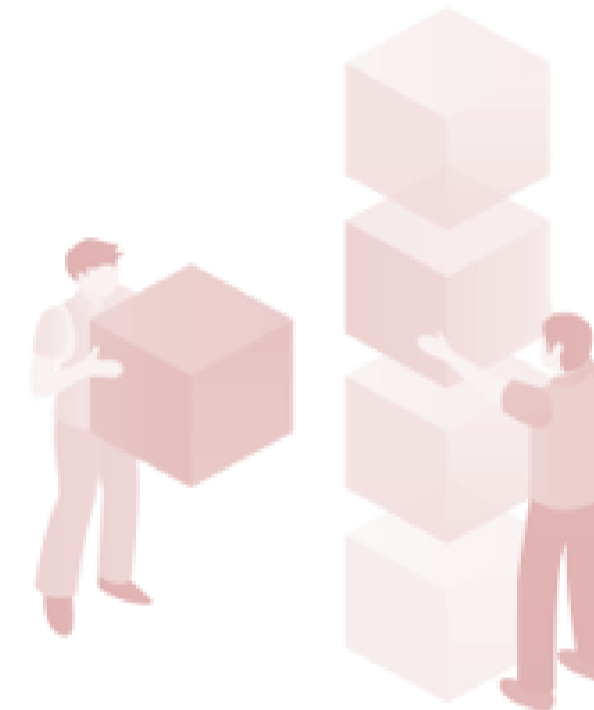


We are **on a mission** to boost and showcase Europe's deep tech excellence



100

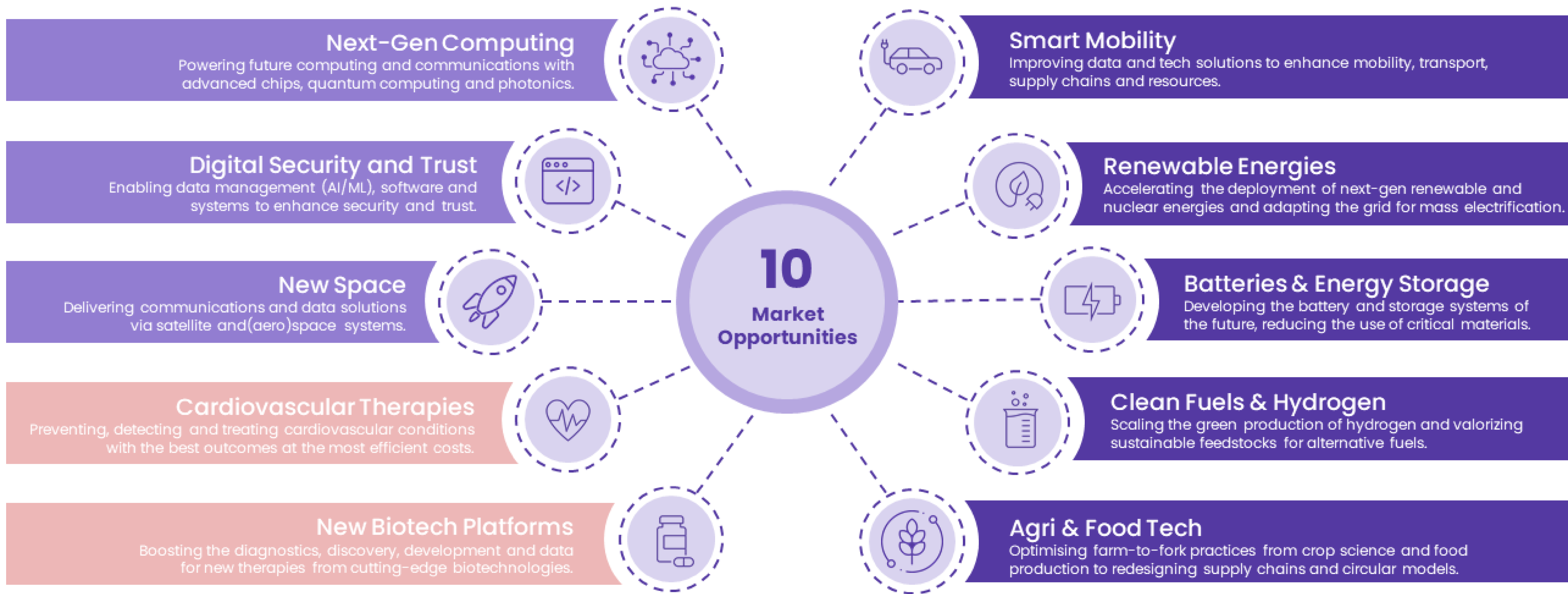
Select deep tech companies



€1 B

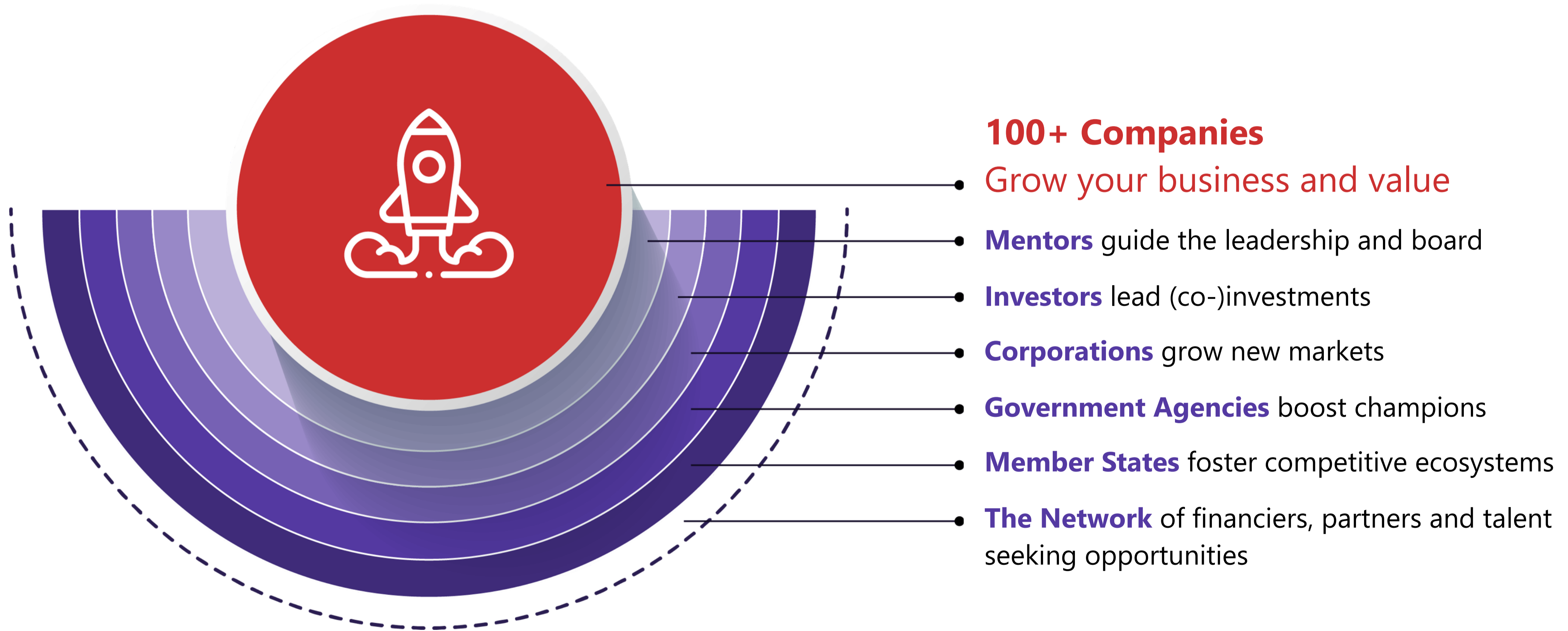
Growing their valuations beyond

“ **Building world-class businesses** with deep solutions for **global challenges** ”



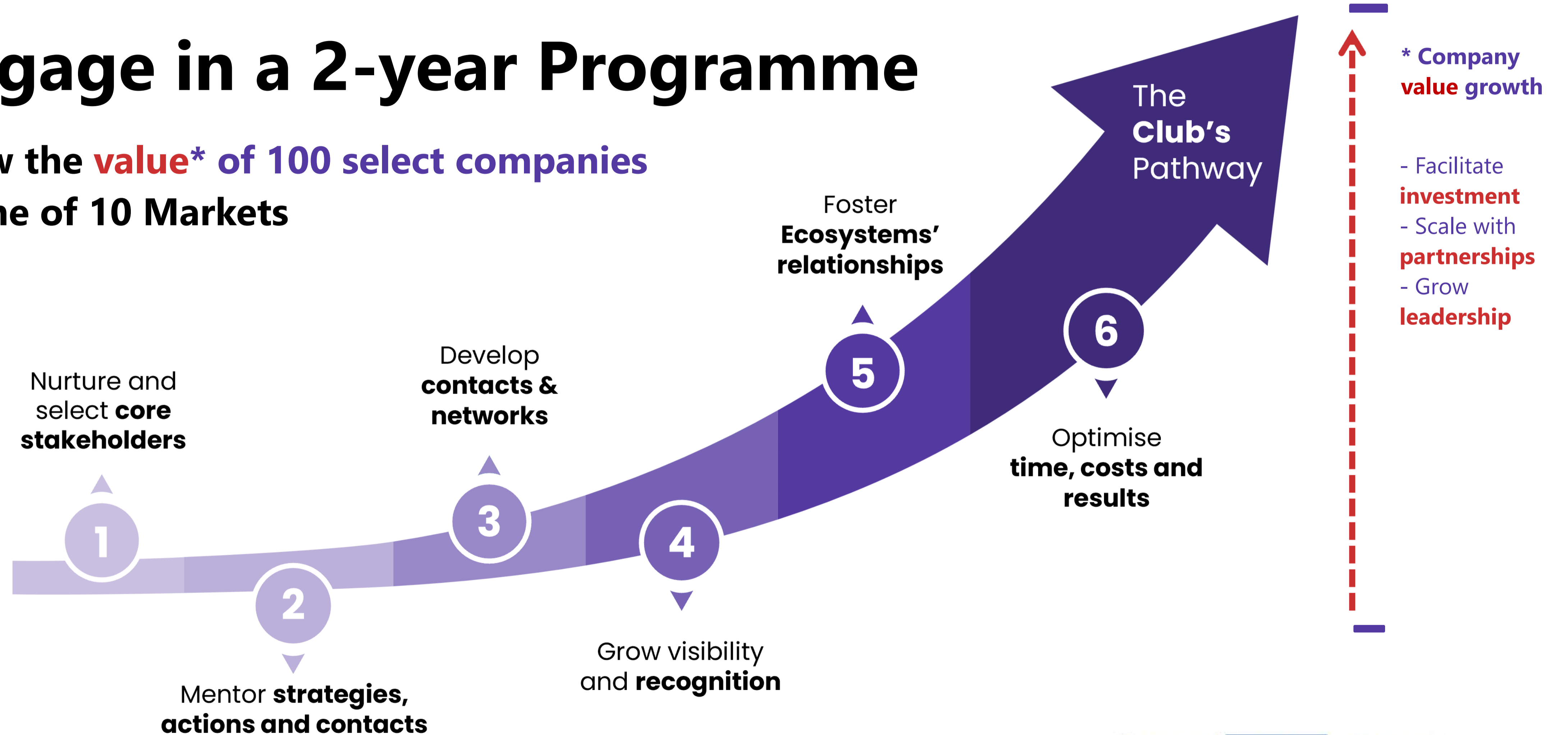
Legend: ● Digital-related markets ● Health-related markets ● Climate-related markets

Collaborate to grow value



Engage in a 2-year Programme

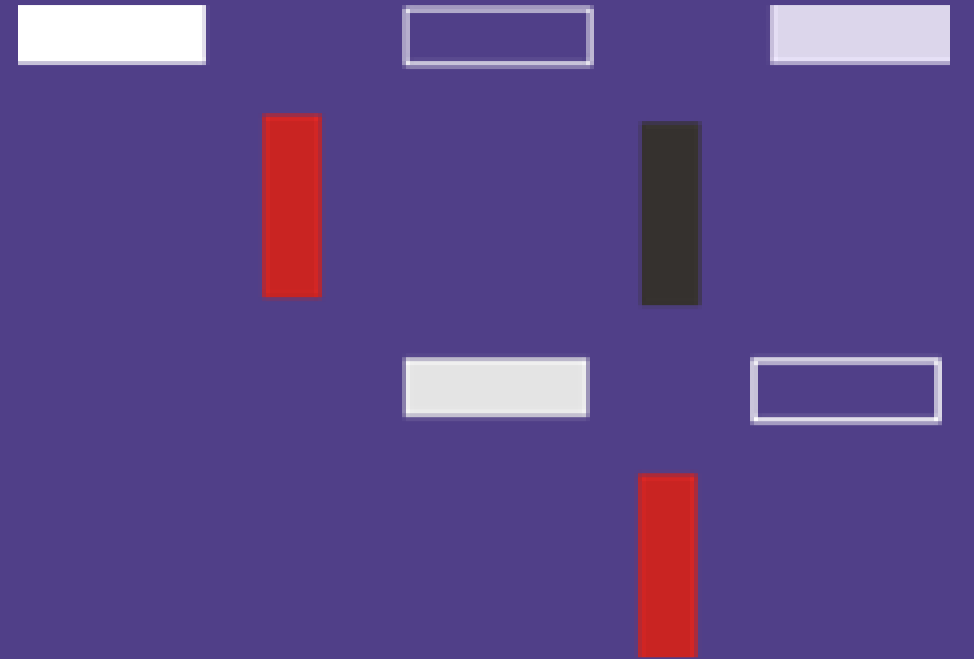
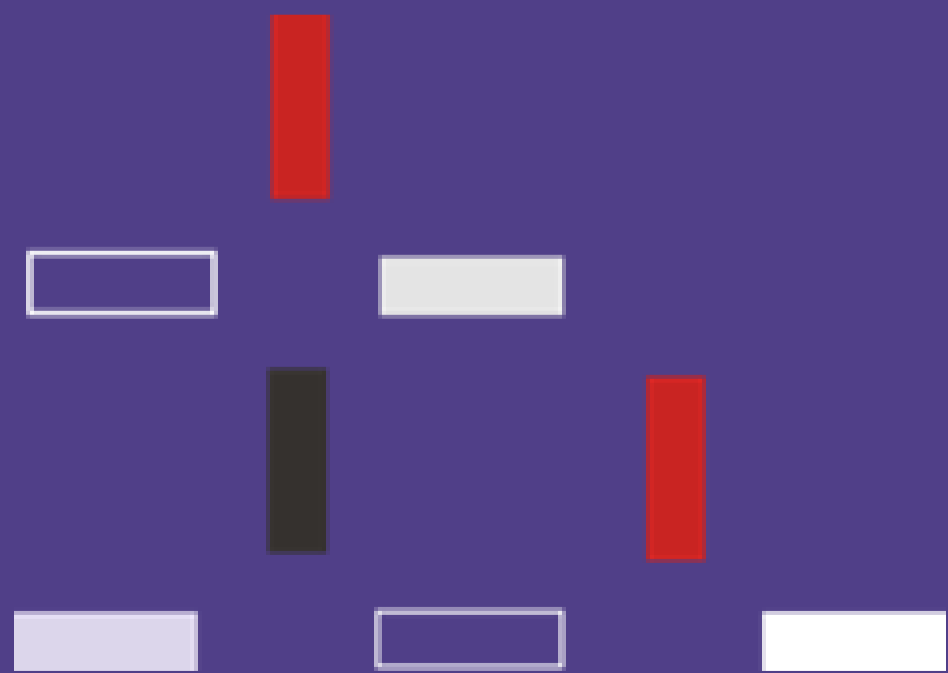
Grow the **value*** of 100 select companies
in one of 10 Markets



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ENTREPRENEURS

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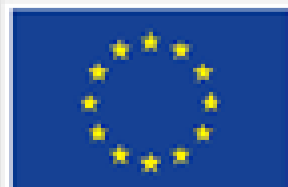


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